

duetto

GameChanger™

CHOOSE YOUR GAMECHANGER

All four editions of GameChanger come with the core functionality that make our predictive analytics platform the most powerful Revenue Strategy solution on the market today.


duetto

ADVANTAGE

For limited- and
full-service hotels
duetto

EDGE

For more complex
full-service hotels
duetto

STRATEGY

Enables Personalized
Loyalty Pricing
duetto

CASINO

Tailored for the
gaming industry

THE DUETTO DIFFERENCE

The people behind Duetto bring together decades of leadership in both revenue management and cloud-based technology, creating an ideal Revenue Strategy solution for a hotel or casino of any size. Increase guest loyalty and profitability with actionable data to better manage pricing and business-mix decisions. All four editions of GameChanger are built from the same foundation of Duetto's biggest competitive advantages, including:



Open Pricing

Scrapping the traditional hurdle rate and tiered BAR pricing models, Open Pricing enables you to price all channels, segments, room types and offers independently, without closing off any available inventory. Keep channels open and always benefit from the Billboard Effect.



Predictive Analytics

GameChanger provides a clear picture of unconstrained demand with forward-looking data like web shopping regrets and denials and online review and rating scores, in addition to traditional revenue management data sets like historical booking information, booking pace and competitor pricing.



In the Cloud

Multitenant cloud architecture provides serious advantages in speed and efficiency. Intuitive, easy to use and accessible on any device, GameChanger allows all departments to leverage valuable insight. In true software-as-a-service fashion, product upgrades are frequent and free.



Customer Success

GameChanger users have access to our Customer Success Managers, the hospitality pros who guide you from onboarding to ongoing profitability. With decades of revenue management experience, they help you maximize the capability of the app to elevate your Revenue Strategy.



GameChanger™

FEATURE COMPARISON

	Advantage	Edge	Strategy	Casino
Open Pricing	Yes	Yes	Yes	Yes
Pricing rules	Yes	Yes	Yes	Yes
Sub-rate yielding	Yes	Yes	Yes	Yes
Web regrets/denials	Yes	Yes	Yes	Yes
Lost business	Yes	Yes	Yes	Yes
Multi-currency	Yes	Yes	Yes	Yes
PMS/CRS integration	Yes	Yes	Yes	Yes
Auto pilot	Yes	Yes	Yes	Yes
Standard rate shops	Yes	Yes	Yes	Yes
Reputation scores	Yes	Yes	Yes	Yes
Demand optimization engine	Yes	Yes	Yes	Yes
Rate recommendations	Yes	Yes	Yes	Yes
Alerts	Yes	Yes	Yes	Yes
Events	Yes	Yes	Yes	Yes
Hybrid pricing mode	Yes	Yes	Yes	Yes
Block management	No	Yes	Yes	Yes
Personalized Loyalty Pricing	No	No	Yes	Yes
Customer profile integration	No	No	Yes	Yes
Dedicated CS manager	No	No	Yes	Yes
Comp room recommendations and analysis	No	No	No	Yes
Number of room types	Unlimited	Unlimited	Unlimited	Unlimited
Number of segments	6 max	Unlimited	Unlimited	Unlimited

ADVANCED OPTIONS

Take your Revenue Strategy to the next level with additional solutions from Duetto that will meet your property's unique needs and challenges.

PREMIUM FEATURES



Third-Party Data: Improve your pricing and forecasting with dynamic data sources such as airport arrivals and stay-throughs and enhanced rate shopping (up to 3 OTAs and 15 competitors).



Group Displacement: Let GameChanger calculate your optimal mix of group and transient business to fill rooms and maximize revenue.



Demand360 for Duetto: Access insights into your comp set's forward-looking performance data within GameChanger, and immediately make them actionable via Open Pricing.

CUSTOMER SUCCESS ADVANCED OPTIONS



Duetto Certification: Users of GameChanger can be tested on how well they know the application and be certified for their proficiency.



In-Person Training: Duetto's Customer Success team will send its experts to train your revenue managers in the use of GameChanger on site.



Advanced Analysis: For complex projects, our Data Cavalry reinforces your revenue management team with advanced insights and system analysis.

MANAGED SERVICES



Leverage the decades of real-world revenue management experience among the leaders of Duetto's Managed Services team, who can handle everything from determining your top-line strategy to real-time pricing and creating digital marketing content. Our team will craft a Revenue Strategy tailored to your specific needs and execute it to ensure you reach your profit goals.